

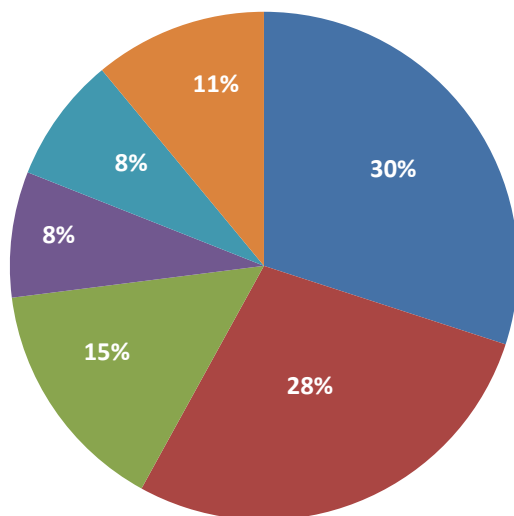
Background – JSL solely dedicated to IT staffing services since 1978

- ▶ JSL supplies IT consultants and employees to Fortune 1000 clients and government contracts including IBM, the IRS and other government agencies.
- ▶ Experienced consultants (average 15 years' IT programming expertise) – strong presence on the East Coast in the Washington DC, and NY/Northeast areas.
- ▶ Nationally certified WOB since 2008 (WBENC); certified WOSB since 2017, also certified in NY State and NY City. Currently located in Hudson, NY; formerly located in the Wall Street area, NY City.

Capabilities – for multiple business applications/full life cycle

- Requirements assessment and documentation
- Software design, development, testing
- Programming skills for newest technologies and legacy systems
- Enterprise architecture
- Various databases: design, development, administration, testing
- Various systems: development, integration, administration, testing
- Wide range of specialists such as ETL, Cognos, Drupal, SharePoint, SAP/ABAP, Business objects, AGILE development/ALM, SAS data analysis
- Security and risk management specialists
- Cloud technologies, mobile, social, and security applications

Technical Skills – to support a wide range of technologies



- Java/.Net/web applications (Arch, Dev, Test)
- Applications - Design/Development/Test
- Databases - Arch, Design, Dev, Admin
- Project Mgr/Bus Analyst/Tech Writer
- Systems - Engineer, Arch, Dev, Test, Admin
- Other - Big Data, Data Analytics, Configuration Mgt., Deployment, Security

Gwen Gould, President
Ed Grossman, Vice President, Marketing
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NAICS: 541512, 541511
DUNS: 099491490
Cage code: 3J6L1

Experience Matters – Clients rely on JSL for years of IT consulting support

- ▶ Long-term project engagements – range 1 – 15 years; 6 years is typically the average.
- ▶ Experienced provider to IBM/IRS TIPSS contract since 2001, current contract through 2020. JSL is also a selected IBM Federal Preferred Supplier.
- ▶ Long-term client relationships – every client is a reference. JSL’s founding management team is widely trusted and involved since the start of operations.

JSL Recruiting – Process delivers top-notch talent

- ▶ Highly efficient, senior recruiters deliver superior staff and consultants at reasonable value.
- ▶ Years of connections with technology specialists with varying levels of security clearances provide qualified resources and reliable referrals.
- ▶ Proprietary database and industry referrals built from decades of nationwide operations in the corporate and government sectors.

JSL Consultants – consistently deliver exceptional results for clients

- ▶ Experience/skills of consultants exceed our clients’ job/project requirements.
- ▶ Rigorous vetting process allows clients to hire with ease and confidence.
- ▶ JSL consultants provide more than IT technical skills – clients benefit from seasoned industry experience including engineering, analytical, applications, and specialty knowledge.

JSL Executive Summary

- ▶ Long proven history of providing superior IT resources since 1978. Founding management continues to direct JSL operations today.
- ▶ Highly qualified and skilled consultants include:
 - **Developers:** Java, web applications, integration, analytical apps, release management
 - **Architects:** Enterprise, database/data modeling, systems
 - **Engineers:** Software, systems, testing, business process/re-engineering
 - **Specialists:** Cloud, SAS, Big Data, Oracle, Unix, security and risk management

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